

Curriculum Vitae



Personal Detail

Name : **R. Aris Wibawanto S.E. , AAAIK., ICMarU**
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Tangerang Selatan, Banten
Date of birth : June 06, 1975
Sex : Male
Marital Status : Married
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EDUCATIONAL BACKGROND

Formal Education:

- 1997 : Akademi Asuransi Trisakti (AKASTRI) Magang Program, Jakarta
- 2006 : LIA English Course – Conversation in English – CV-3
- 2007 : AAMAI profession qualification – Ajun Ahli Asuransi Kerugian (AAAIK)
- 2014 : Sekolah Tinggi Ilmu Ekonomi (STIE) PARIPURNA, Manajemen Pemasaran. Tangerang Selatan
- 2016 : Insurance Certified Marine Underwriter (ICMarU) from Assosiasi Ahli Manajemen Asuransi Indonesia (AAMAI)

Informal Education

- 1994 : Computer Course Basic, SMEA Muh. Karangmojo, Gunungkidul, Yogyakarta
- 1994 : Formal Typing for Beginner, SMEA Muhammadiyah Karangmojo, Gunungkidul Yogyakarta
- 2000 : Lokakarya : **“Risk and Claim Marine Hull & Cargo”**, conducted by AKASTRI, Bidakara Training Centre, 22-23 August 2000, Jakarta
- 2000 : Seminar : **“Klaim Asuransi, Permasalahan Yang Sering dihadapi & Kaitannya dengan Undang-Undang Perlindungan Konsumen”** conducted by DAI, Arya Duta Hotel, 31 October 2001, Jakarta
- 2000 : Seminar : **“Peranan BKI Dalam Penutupan & Keselamatan Kapal & Hubungannya dengan ISM Code”**, conducted by DAI, Horison Hotel, 23 November 2000, Jakarta
- 2005 : Regular Course: **“General Liability Insurance”** (Angkatan II) – Conducted by Widya Dharma Artha – Grade A (28 December 2004 to 25 January 2005)
- 2005 : Seminar Nasional : **“Peluang dan Tantangan Atas Keluarnya Inpres No. 5 Tahun 2005 Tentang Pemberdayaan Industri Pelayaran Nasional”**. Conducted by Indonesian Senior Axecutive Association and PT. (Persero) Biro Klasifikasi Indones (BKI). 01 June 2005
- 2006 : Seminar : **“Indonesia : Exposure to Natural Disasters”** Organized by PT. Asuransi Maipark Indonesia – Manhattan Hotel, Jakarta – 10 May 2006
- 2005 : Workshop : **“Analisis Risiko dalam akseptasi Asuransi Marine Cargo dan Marine Hull”**. Conducted by Widya Dharma Artha – 02 to 04 August 2005 – Wisma Tugu I and Dockyard BKI, Jakarta

- 2006 : Workshop: **“Business Interruption Insurance”**. Conducted by Lembaga Pengembangan Manajemen Asuransi – Sekolah Tinggi Manajemen Asuransi Trisakti (LPMA-STMA Trisakti) – 22 February 2006
- 2006 : Workshop: **“Marine Hull Underwriting & Claims and Protection & Indemnity”**. Conducted by Lembaga Pengembangan Manajemen Asuransi – Sekolah Tinggi Manajemen Asuransi Trisakti (LPMA-STMA Trisakti) – 20 June 2006
- 2006 : Workshop : **“CAR/EAR kaitannya dengan Surety Bond”** Conducted by Lembaga Pengembangan Manajemen Asuransi – Sekolah Tinggi Manajemen Asuransi Trisakti (LPMA-STMA Trisakti) – 31 August 2006
- 2007 : Workshop : **“Business Interruption Insurance”** Conducted by Asosiasi Ahli Manajemen Asuransi Indonesia, – Hotel Bidakara, 18-19 July 2007
- 2008 : Seminar : **“Wake Up Call Seminat Anticipating Any Possible Mega Catastrophy”** Conducted by PT. Asuransi Maipark Indonesia and Asosiasi Asuransi Umum Indonesia – Hotel Bidakara, 16 July 2008
- 2009 : Workshop: **“Bedah Kasus Sengketa Klaim Asuransi”** Conducted by Badan Mediasi Asuransi Indonesia– Gedung Perpustakaan Nasional, Jakarta, 15 Oktober 2009
- 2010 : Workshop: **“Prospek Bisnis Pengangkutan Batubara dan Mekanisme Pengapalan”** Conducted by LPMK Widya Dharma Artha and PT. Purna Sarana Karya Indonesia– Gedung LPMK Widya Dharma Artha, Jakarta, 28 January 2010.
- 2011 : Internal Training: **“Marine Cargo in Practice”**
Trainer
PT. Lippo General Insurance - Gedung Lippo General Insurance tbk, Karawaci Head Office
 16 September 2011.
- 2011 : Internal Training: **“Marine Cargo in Practice”**
Trainer
For ODP (Officer Development Programe)
PT. Lippo General Insurance - Gedung Lippo General Insurance tbk, Karawaci Head Office
 17-18 November 2011.
- 2013 : **MANAGEMENT DEVELOPMENT PROGRAM BATCH-4 - 2013**
“Marine Insurance in Practice”
Trainer
PT. Asuransi Himalyala Pelindung - Himalaya Insurance Building, MTH Square 3B Floor Jakarta
 April to May 2013.

- 2013 : **Marine Intermediate Training**
Swiss Re Academy – Singapore
Marina Mandarin Hotel
27 - 31 May 2013.
- 2017 : **Marine Insurance Claim Discussion**
Marine Cargo, Marine Hull & Machinery, Protection & Indemnity,
Marine Liability & recovery Actions
Ahli Asuransi Learning Center - Grand Sahid Jaya Hotel Jakarta
28 April 2019
- 2018 : **Aneka Modus dan Tindak Kecurangan Pada Industri Asuransi**
AAUI - Arya Duta Jakarta
19 February 2018

WORKING EXPERIENCES

August 2017 – October 2022 : **PT. Avrist General Insurance**

Marine Insurance Underwriting Manager

Job and Responsibility :

The scope of work is to support branches and marketing team in related to Marine Cargo Insurance.

My daily activity is in Marine Cargo Underwriting assessment process including management of reinsurance support to Reinsurance Dept for find the support until the policy process.

Make sure that all business related must in line with Company Guidance and reinsurance limitation / exclusion.

Conduct related practice training/sharing to internal staffs and Marketing for Marine Cargo Insurance.

Supervise and monitor all marketing team and branches of all lines of business within my responsibility and make sure that all points are on track and in line with Company Guidelines.

October 2012 – July 2017 : **PT. Asuransi Himalaya Pelindung**

Marine Insurance Development Manager

Job and Responsibility:

Our department is responsible to develop marine insurance classes. Marine Cargo Insurance and Marine Hull Insurance.

The scope of work are to support branches and marketing team in related to marine insurance classes of Insurance and support them by planning, designing, creating innovative and full fill the strategy and actualization.

Visiting branch and doing business with them. And stay at the location in certain times to motivate, supervise, training related staff and potential clients and approach potential client in such potential region / branch.

As Marine Development Insurance person, we have responsibility for all daily activity in underwriting process of all line of marine insurance from all branches and Marketing officer.

Make sure all business related to must in line with Company Guidance and reinsurance limitation / exclusion.

Conduct related practice training/sharing to internal staffs and Marketing.

Supervise and monitor all marketing team and branches of all lines of business within my responsibility and make sure that all points are on track and in line with Company Guidelines.

March 2011 – October 2012 : **PT. Lippo General Insurance Tbk**

Marine and Miscellaneous Business Unit - Deputy Head

Job and Responsibility :

Marine and Miscellaneous Unit is Specialist Unit under Underwriting Department which main job to handle all business of Marine and Miscellaneous Insurance.

The scope of work are to supporting branch and marketing team in related to those classes of Insurance and support them by designing, creating innovative products. Facultative reinsurance back up for that business as other job if necessary, plus compliment aspect in connection with new product to BAPEPAM-LK

Deputy Head duties and responsibilities are to support MMBU Head in handling all about activities as mentioning above within certain limit of Authority.

Daily activity are underwriting process of all line of business above, and supervised and monitoring marketing team and branches of all products released and make sure that all points are under certain track

June 2009 – March 2011

: **PT. Asuransi Reliance Indonesia**
Marine Insurance and Motor Insurance Underwriting Manager.

As consequences of acquisition joint of PT. Asuransi Reliance Indonesia and PT. Asuransi Sari Jaya,

To make an more focused, since June 2009, I assigned as Marine and Motor Insurance Underwriter Manager

Handle managerial responsibility for the main core such business,

Main responsibility

Set and implement all aspect and process in related to Marine Insurance Classes in line with the company guidelines.

Develop strong relationship with existing and new producers, in particular retails producers

Review, underwrite and establish coverage, selection and pricing alternatives

Manage and improve operational efficiencies of all staff Underwriting Department

Support marketing team in related with presentation or explanation coverage to Client or intermediary companies.

Product development, planning, budgeting and reporting in related to the authorization line.

December 2007- June 2009

: **PT. Asuransi Reliance Indonesia**

Technical (U/W and Claim) Manager

Handle managerial responsibility all lines of business, including claim and facultative reinsurance.

Main responsibility

- *To Check and make sure that all business running as per Underwriting Guidelines.*

- *To signed off all policy documentation as per limit of authority given*
- *To develop strong relationship with existing and new producers, in particular retails producers.*
- *To reviewed, underwrite and establish coverage, selected and pricing alternatives*
- *To Manage and improve all operational staff Underwriting (Reinsurance) and Claim Department*
- *Support marketing team in related with presentation or explanation coverage to Client or intermediary companies.*
- *Make a Product development, including planning, budgeting and reporting with coordination with General Manager*
- *Handle all matter relating to Motor and Non Motor Claim, Appoint Loss Adjuster, Adjusting Claim, and the kind.*
- *Arrange T/C for finding back-up reinsurance on facultative basis for business which exceeding company limit or other reason.*
- *Visiting Reinsurance company for making good relationship*
- *Visit in a routine to partner workshops.*

September 2002 –
December 2007

: **PT. Asuransi QBE Pool Indonesia (QBE POOL)** as Marine Cargo Underwriting Sr. Staff Control Office – September 2002

Non Property Underwriter Supervisor – Control Office

Handle all Non Property Business (Cargo insurance classes, Marine Hull. P&I, Miscellaneous Classes, Motor Insurance, General Liability Insurance classes etc. – **2002 – 2003**

(Sr. Supervisor)

Handle all Property and Engineering Insurance Business (PAR; FLEXAS, QBE Development Products, Contractor All Risk Ins., Erection All Risk Ins., Heavy Equipment Ins. etc– **2003 – now**

Main responsibility:

To assist Branch Managers in all region in Indonesia related to advisory and risk assessment process of all underwriting business/risk which exceeding of Branch Manager’s authority and/or its need comprehensive explanation to branch

Acceptance process (including comprehensive technical opinion/suggestion for business from branches before report it to Underwriting Asst. Manager or Manager.

April 2002 : **PT. Centranusa Insancemerlang (CNI)** as Insurance and Claim Sr. Executive Personnel.

Handle all matters in related to Insurance and Claims aspects in PT. CNI, such as Motor Ins., Property Ins., Marine Cargo Ins., and all claims. Including planning and arranging the protection for the assets.

August 1998 –March 2002 : **PT. Asuransi Samsung Tugu**

- a. Marine Cargo Department as Data Input Person, **1998**
- b. Fire Underwriting Department, include Reinsurance Support, **1998**
- c. Marine Cargo Underwriting Department, as Underwriter Person with daily duty are:
 - Underwrite and find the Reinsurance support of New Quotation/business. Explained Coverage to Client, Issue Policy and Debit Note and controlling the premium payment, **last 1998 – February 2001**
- d. Motor Vehicles Insurance as Underwriter Person with daily duty are :
 - Underwrite and find the Reinsurance Back-up of New Quotation/business, explained the Coverage to The Client, Issue Policy and Debit Note and Control the premium payment, **Feb. 2001 – 30 March 2002**

1994 – July 1998

- : **PT. Tugu Pratama Indonesia**, in several departments,:
- a. Marketing Service Department.
 - b. Finance & Treasury Department.
 - c. Reinsurance Dept. – Outward Facultative R/I Dept
 - d. Engineering Underwriting Department

HOBBY / INTEREST

Read the historical books, traveling.

Tangerang Selatan, November 2022

